

U.S. Automobile and Truck Retail Sales: 1970-2024

(thousands of units)

Year	Auto Sales	Light Truck Sales	Total Light Motor Vehicle Sales	Heavy Truck Sales	Total Motor Vehicle Sales
1970	8,402.6	1,408.5	9,811.1	337.3	10,148.4
1971	10,227.8	1,693.0	11,920.8	338.9	12,259.7
1972	10,873.3	2,122.5	12,995.8	437.4	13,433.2
1973	11,350.1	2,509.4	13,859.5	495.7	14,355.2
1974	8,773.7	2,180.1	10,953.8	423.9	11,377.7
1975	8,537.8	2,052.6	10,590.4	298.3	10,888.7
1976	9,994.0	2,975.8	12,969.8	324.7	13,294.5
1977	11,046.0	3,435.9	14,481.9	377.1	14,859.0
1978	11,164.0	3,817.0	14,981.0	439.8	15,420.8
1979	10,558.8	3,199.6	13,758.4	390.1	14,148.5
1980	8,981.8	2,215.7	11,197.5	271.7	11,469.2
1981	8,534.3	2,029.3	10,563.6	226.3	10,789.9
1982	7,979.4	2,377.9	10,357.3	184.9	10,542.2
1983	9,178.6	2,928.5	12,107.1	188.8	12,295.9
1984	10,390.2	3,814.9	14,205.1	278.2	14,483.3
1985	10,978.4	4,446.7	15,425.1	295.0	15,720.1
1986	11,405.7	4,638.6	16,044.3	273.5	16,317.8
1987	10,170.9	4,704.2	14,869.2	287.3	15,156.5
1988	10,545.6	4,897.6	15,439.3	334.3	15,773.6
1989	9,776.8	4,743.9	14,514.1	312.0	14,826.1
1990	9,300.2	4,559.5	13,850.3	277.5	14,127.8
1991	8,175.0	4,134.4	12,298.6	221.0	12,519.6
1992	8,214.4	4,642.9	12,843.0	249.3	13,092.3
1993	8,517.7	5,365.0	13,863.1	302.8	14,165.9
1994	8,990.4	6,054.5	15,024.7	352.8	15,377.5
1995	8,620.4	6,108.0	14,728.4	388.4	15,116.8
1996	8,478.6	6,618.5	15,097.1	359.1	15,456.2
1997	8,217.7	6,904.2	15,121.9	376.2	15,498.1
1998	8,084.9	7,458.1	15,543.0	424.3	15,967.3
1999	8,637.7	8,256.0	16,893.7	521.3	17,415.0
2000	8,777.7	8,572.0	17,349.7	461.9	17,811.6
2001	8,352.1	8,770.3	17,122.4	350.1	17,472.5
2002	8,042.1	8,774.1	16,816.2	322.4	17,138.6
2003	7,555.6	9,083.5	16,639.1	328.4	16,967.5
2004	7,482.5	9,384.2	16,866.7	431.6	17,298.3
2005	7,660.4	9,287.9	16,948.3	496.5	17,444.8
2006	7,761.3	8,742.6	16,503.9	544.4	17,048.3
2007	7,562.1	8,526.8	16,088.9	371.1	16,460.0
2008	6,769.2	6,425.7	13,194.9	298.5	13,493.4
2009	5,401.5	5,000.7	10,402.2	199.8	10,602.0
2010	5,635.7	5,919.0	11,554.7	217.6	11,772.3
2011	6,092.9	6,649.0	12,741.9	306.6	13,048.5
2012	7,245.2	7,188.0	14,433.2	346.3	14,779.5
2013	7,586.3	7,943.8	15,530.1	352.6	15,882.7
2014	7,708.0	8,744.2	16,452.2	407.7	16,859.9
2015	7,528.5	9,879.5	17,408.0	449.3	17,857.3
2016	6,883.3	10,594.0	17,477.3	401.0	17,878.3
2017	6,089.2	11,060.9	17,150.1	415.0	17,565.1
2018	5,310.3	11,914.7	17,225.0	487.9	17,712.9
2019	4,719.7	12,241.4	16,961.1	527.1	17,488.2
2020	3,401.8	11,070.0	14,471.8	409.5	14,881.3
2021	3,350.1	11,596.9	14,947.0	461.6	15,408.6
2022	2,858.6	10,895.8	13,754.3	476.0	14,230.3
2023	3,095.9	12,361.5	15,457.4	506.2	15,963.6

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Year	Auto Sales	Light Truck Sales	Total Light Motor Vehicle Sales	Heavy Truck Sales	Total Motor Vehicle Sales
Monthly: *					
2022					
January	2,942	11,434	14,376	422	14,798
February	2,845	10,821	13,667	442	14,109
March	2,774	10,803	13,577	472	14,049
April	2,873	11,163	14,036	450	14,486
May	2,716	10,221	12,937	463	13,400
June	2,764	10,501	13,266	482	13,748
July	2,729	10,765	13,493	472	13,965
August	2,850	10,646	13,497	513	14,010
September	2,873	10,828	13,701	490	14,191
October	3,036	11,646	14,682	476	15,157
November	3,069	11,202	14,271	515	14,785
December	2,831	10,718	13,550	498	14,048
2023					
January	3,053	12,053	15,106	501	15,606
February	2,943	11,933	14,876	503	15,380
March	3,018	11,912	14,930	509	15,439
April	3,209	12,468	15,676	532	16,209
May	3,165	12,353	15,518	565	16,083
June	3,137	12,921	16,058	549	16,607
July	3,208	12,731	15,939	504	16,443
August	3,094	12,202	15,296	544	15,840
September	3,257	12,513	15,770	501	16,270
October	3,051	12,417	15,468	451	15,919
November	3,119	12,417	15,536	480	16,016
December	3,194	12,922	16,115	458	16,574
2024					
January	2,924	11,966	14,889	507	15,396
February	2,953	12,646	15,599	500	16,098
March	2,936	12,545	15,480	452	15,932
April	2,995	12,833	15,829	513	16,342
May	3,037	12,952	15,989	495	16,484
June	2,746	12,431	15,177	452	15,629
July	2,997	12,821	15,817	485	16,302
August					
September					
October					
November					
December					

*** Seasonally Adjusted at Annual Rates**

Source: U.S. Department of Commerce, Bureau of Economic Analysis.

Updated: August 29, 2024